



STATE OF NEW YORK
DEPARTMENT OF TRANSPORTATION
50 Wolf Road
Albany, New York 12232-0203
<https://www.nysdot.gov>

JOAN McDONALD
COMMISSIONER

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GOVERNOR

June 18, 2011

SUBJECT: **REVISED MODIFICATION NO. 1 TO REQUEST FOR PROPOSALS –
JOB ORDER CONTRACTING SYSTEM SERVICES FOR NYSDOT,
CONTRACT #C030790**

Dear Interested Party:

Reference is made to the subject solicitation wherein the following formal changes are hereby incorporated:

1. The **due date for proposals** is being **changed** from June 20th to **JUNE 25, 2012** at 3:00 PM.
2. RFP Page 27, Section VI, B. 14, is being changed to read as follows (new text highlighted in yellow):

Any contract entered into pursuant to an award of this solicitation shall contain a provision which grants the option to extend the terms and conditions of such contract to any other New York State **Agency, Authority, or any political subdivision of the State**. However, any response to this solicitation shall be based solely on the purpose of this solicitation and shall not factor in the possibility that this contract may, in the future, be applicable to other state agencies. Please be advised that any award made pursuant to this solicitation shall be based on the specific requirements of this solicitation only.

Further, Article 30.1 in the RFP's Draft Contract (Page 54) is being amended to read as follows (new text in yellow highlight; one word is stricken):

39.1 *Extension of Use (Piggybacking)*. Any Contract resulting from this **proposal ~~bid~~** solicitation may be extended to additional **New York State Agency, Authority, or any political subdivision of the State upon mutual written** agreement between New York State and the

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Consultant. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

NYSDOT is announcing that the NYS Thruway Authority and some local governments (municipal owners) have expressed interest in possible piggybacking NYSDOT's JOC System contract, at the same or lower rate. For proposal planning purposes, any anticipated JOC use by the Thruway Authority will be less than NYSDOT's as in comparison their total capital program is about 25% the size of NYSDOT's with about 2% of that for repair and maintenance work. Local governments or municipal owners have even smaller-sized capital programs. **Firms are reminded that we clarify that these are estimates only, and not guaranteed.**

3. A source list of parties officially expressing interested in NYSDOT JOC Services RFP has been released and posted to NYSDOT's website via:
<https://www.dot.ny.gov/portal/page/portal/doing-business/opportunities/consult-ads#1165>
4. The May 30, 2012 Pre-Proposal Conference's PowerPoint presentation has also been released and posted to NYSDOT's website via:
<https://www.dot.ny.gov/portal/page/portal/doing-business/opportunities/consult-ads#1165>

The lone question received from May 30, 2012 Pre-Proposal Conference was: In reference to the 60% value of the proposal cost score, how is the cost score calculated if NYSDOT receives three proposals with different costs (e.g., one with a 2% fee, one with 3%, one with 4%)? ANSWER: the RFP states that:

The cost proposal will be evaluated and point scored, with up to 60 points available of the total perfected best value score given to a proposal. The calculation of a cost score will be determined by deriving the relative costs of a firm's offer by multiplying the proposed percentage fee for services times the RFP's assumed total JOC contracting of \$200M over the five-years of the resulting contract. This calculation will be performed on each cost proposal received, and the proposer with the lowest total derived cost will receive a perfected cost score of 60 points. Higher derived costs will receive proportionally lower cost scores.

Therefore, the proposal with the lowest cost (e.g., 2%) receives the highest cost score available (full points, or 60 points). The proposal with the 2nd lowest cost (e.g., 3%) receives a proportional lower cost score (e.g. 40 points) and the proposal with the 3rd lowest cost (e.g., 4%) receives the lowest proportional score (e.g. 20 points).

5. Information for Selected Consultant: A statement is being added that registration with NYSDOT and the new Statewide Financial System (SFS) can be done by NYSDOT on behalf of a vendor via a written request.

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6. RFP Page 4, I.B.2, second paragraph: The following sentence is now revised to read (new text in yellow highlight): “The maximum **annual** amount of the contract for NYSDOT is typically \$1,000,000.”
7. RFP Page 4, I.B.2, second paragraph: After the above revised sentence, the following sentences are being added: “Federally-funded JOCs have an annual maximum of \$1,000,000 for Upstate Regions and a \$2,500,000 maximum for Downstate metro (Regions 8, 10 & 11).”
8. RFP Page 6, I.B.5, (last two paragraphs, respectively): The following sentence is now revised to read (corrected text in yellow highlight): “The contract is available via **Attachment 8**.”
9. RFP Page 6: The following sentence is now revised to read (corrected text in yellow highlight): “**Attachment 9** contains the Users Guide.”
10. RFP Pages 10, 11 and 12: All references to the JOC Users Guide are to Attachment 9, and not Attachment 10.
11. RFP Page 7 (Pages 19, 20 also), II.A.1, : The following sentence is now revised to read (corrected text in yellow highlight): The average dollar value of **an individual resulting job order** is \$69,000.”
12. RFP Pages 12. II.D.1.b: The following sentence is now revised to read (corrected text in yellow highlight): “...maintenance related activities (Task Codes), as shown in **Attachment 10**”.

No other provision of the solicitation is otherwise changed or modified.

A one-page mandatory ACKNOWLEDGEMENT reply is also attached. **To be deemed responsive, all firms submitting proposals in response to this Request for Proposals (RFP) must acknowledge in writing receipt of this formal revised modification to the RFP per the instructions given below.** Thank you.

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CONTRACTING SYSTEM SERVICES FOR NYSDOT, CONTRACT #C030790**

ACKNOWLEDGEMENT OF RECEIPT

**REVISED MODIFICATION NO. 1 TO REQUEST FOR PROPOSALS
JOB ORDER CONTRACTING SYSTEM SERVICES FOR NYSDOT
For Contract #C030790**

An authorized representative of your firm or organization must acknowledge receipt and acceptance of this Modification No. 1 by signing and returning one copy of this Modification to the undersigned via inclusion in the Contract Section of your firm's Part II Cost and Contract Proposal to NYSDOT.

ACKNOWLEDGED AND
ACCEPTED:

NYS DEPARTMENT OF TRANSPORTATION

BY: _____

BY: original signed by: Al Hasenkopf, for

NAME: _____

WILLIAM HOWE
Director, Contract Management

TITLE: _____

FIRM: _____