WEBINAR QUESTIONS

**Question #1:** Can you please tell us why NYSDOT is advertising for these services at this time?
**Answer:** NYSDOT’s current contract for statewide drug and alcohol testing will end on December 31, 2018, therefore NYSDOT is advertising now to renew these services in an as-timely manner as practical.

**Question #2:** What is your current web-based record keeping system?
**Answer:** The Department uses Access 2016 to maintain a database of safety-sensitive employees. NYSDOT’s Third-Party MRO Service has an Internet based system.

**Question #3:** What is the difference between DOT scheduling winter and other seasons?
**Answer:** Our safety-sensitive crews shift during the winter snow and ice season so that there are crews available 24-hours a day. Summer shifts begin mid-April thru November 1 each year and start times between 6:00 – 7:00 a.m. and end 3:00 – 4:00 p.m. However, overtime or shift changes can occur at any time throughout the summer, i.e., weather events, emergencies, night-time construction, etc.

**Question #4:** Do in-state or out-of-state companies get preference if they meet the 30% MWBE and 6% SDVOB goals are met?
**Answer:** Neither in-state or out-of-state companies get a preference if they meet the 30% MWBE and 6% SDVOB goals - these entities have simply met this RFP response requirement in this manner. To determine which proposal provides the state with the best value, no preference shall be given to any firm, regardless of which state they are from. Vendors who want to do business in New York state are required to register with the NYS Department of State. It is up to each proposer to identify and propose qualified MWBEs and SDBOB’s certified by New York state. New York state does not recognize out-of-state certified MWBEs/SDVOBs (no interstate reciprocity). The RFP provides direction and guidance to assist firms with responding to this RFP requirement. The RFP provides access to the State’s official MWBE and SDVOB’s directories. The RFP also presents the process which shall be used when pre-screening proposers for compliance with the RFP’s MWBE and SDVOB response requirements.
ROUND ONE QUESTIONS (After Webinar):

**Question #5**: Will MWBEs outside of NY and not previously registered with the Empire State development’s MWBE Directory count toward the 30% MWBE participation goal?  
**Answer**: Any entity not certified by New York state cannot qualify as a certified MWBE or SDVOB. In addition, please see the answer to question #4. Further, the RFP requires that MWBEs and SDVOBs be certified at the time of proposal submission; pending MWBEs and/or pending SDVOB’s will not count towards meeting the contract’s 30% MWBE and 6% SDVOB goals.

**Question #6**: Will SDVOBs’ certified outside of NY State and not registered with the New York State Office of General Services count toward the 6% participation goal?  
**Answer**: Please see the answers to questions #4 and #5.

**Question #7**: What Laboratory is the current contract with?  
**Answer**: NYSDOT’s current main lab is ACM. NYSDOT’s TPA/MRO has accounts with Quest and LabCorp.

**Question #8**: Would you provide your current NYSDOT Statewide Drug and Alcohol Testing Services policy?  
**Answer**: Yes, please see RFP Attachment 17 NYSDOT Drug Free Workplace Policy and Omnibus Transportation Employee Testing Act (OTETA) Compliance, which starts on RFP page 113.

**Question #9**: What is the current annual budget for the Statewide Drug and Alcohol Testing Services program?  
**Answer**: For these type of competitive best value RFPs, it is NYSDOT’s policy and practice not to release any budget information. NYSDOT prefers to allow the market place to offer effective and responsive solutions at reasonable and competitive costs.

**Question #10**: What issues or complications has NYSDOT experienced with the current drug testing service?  
**Answer**: NYSDOT’s experience with its drug testing service has been favorable.

**Question #11**: Who is your current contract vendor for the Statewide Drug and Alcohol Testing Services for NYSDOT?  
**Answer**: NYSDOT’s current contract vendor for the Statewide Drug and Alcohol Testing Services is Energetix Corporation.

**Question #12**: Could you provide the current contract for review?  
**Answer**: It is NYSDOT policy to only release contracts of this type through Freedom of Information Law (FOIL) requests. Please submit a FOIL records request via: https://www.dot.ny.gov/main/foil-form-challenge (please be sure to reference the contract title and number, C031104).

**Question #13**: What is the current pricing for all items under the current NYDDOT Statewide Drug and Alcohol Testing Services contract?  
**Answer**: It is not NYSDOT’s policy to release such sensitive information.
**Question #14:** What is the expected positivity rate for all lab screens?
**Answer:** The expected positivity rate for all lab screens varies from year to year, with an average of about 28 positives per year, which is <= 1% of NYSDOT’s safety-sensitive workforce.

**Question #15:** How many tests were tested annually last year in 2017 under your current contract?
**Answer:** The expected annual number of tests are listed in RFP Attachment 3 Cost Proposal.

**Question #16:** How many positives were there last year in 2017 under the current contract?
**Answer:** NYSDOT had 21 positive test results last year.

**Question #17:** Who is the current Medical Review Officer (MRO)?
**Answer:** Dr. David Nahin, MD/MRO.

**Question #18:** Is the NYSDOT Residency Worksite listing on pages 125-127 conclusive of all testing site locations?
**Answer:** Yes.

**Question #19:** Will you consider a TPA or businesses outside of NY State with less preference?
**Answer:** Please see the answer to question #4. All firms competing for contract award under RFP #C037712 are to be treated fairly and equitably.

**Question #20:** Is there a page limit associated with either the Technical Proposal or the Cost Proposal?
**Answer:** No. However, NYSDOT prefers to receive concise proposals which respond to all requirements and present the right amount of supporting details.